Harnessing Data for the Future of Healthcare
Technology, Software and Information Services Background

MedAssets
(NASDAQ: MDAS)
Chairman and CEO

Intergraph Corporation
(NASDAQ: INGR)
Chairman and CEO

Computer Management Sciences Inc.
(NASDAQ: CMSX)
President and COO

Kellogg
A master's degree in finance and marketing

University of Virginia
A bachelor's degree in history
HEALTHCARE REPRESENTS 18% of U.S. GDP

-4% Inpatient Demand

+19% Outpatient Demand

Ultrasound variability ($100 – 572)

CT Scan variability ($300 – 2,681)

Sources: Impact of Change v14.0; NIS; PharMetrics; CMS; Sg2 Analysis, 2014.
Sg2 Interview with Change Healthcare, 2014.
TECHNOLOGY IS CHANGING EVEN FASTER
THE INTERNET OF THINGS
The Internet of Us: Wearable Technology
Capture, Manage, Analyze and Integrate Patient Data
Home to the world’s most unique weather patterns and unprecedented winds and currents.
Data-Centric Strategy

Common Operating Picture

- MedAssets Supply Chain Management / Revenue Cycle Management
- Sg2 Intelligence
- MedAssets Advisory Solutions
Assess, Build and Master Your System of CARE™

CARE = Clinical Alignment and Resource Effectiveness.

2015 HEALTHCARE BUSINESS SUMMIT
MedAssets Commitment

• Healthcare needs help. Please help us to change, innovate, and grow

• We want MedAssets to show us the future and lead us there

• Our employees have unwavering commitment to YOU

• Our customers and shareholders want us to build and grow long term value

• We thank you for your trust
MedAssets is Your Guide, Your Navigator to the Future

We are best suited to be your partner in the future:

• our market leading presence and unique aperture
• our breadth and depth of healthcare expertise
• our access to data, technology and analytics
• our ability to forecast the future